

## **1. TRADE OFF EVALUATION -- BEST VALUE TOOL (Clause L-1.5) (August 2025)**

In conjunction with the current revision of document 0106, Request For Proposal Instructions, Seller's proposal will be evaluated based on the following criteria to determine Buyer's best value.

Buyer will establish Seller's total proposal cost (i.e., price, costs, miscellaneous and non-recurring type charges, etc.).

The best value tool utilizes the following factors in determining the best overall price; price, lead time, engineering evaluation, Perfect Order Index (POI) score, and capacity.

Add costs for the following, as applicable: 1) Engineering evaluation; 2) Quality assurance & Inspection; 3) Confidence factor taking into account Seller's manufacturing capabilities, inspection capabilities, contract administration, status reporting, certification data accuracy, key personnel, experience with similar products, understanding of Buyer's requirements, and current open capacity.